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1.

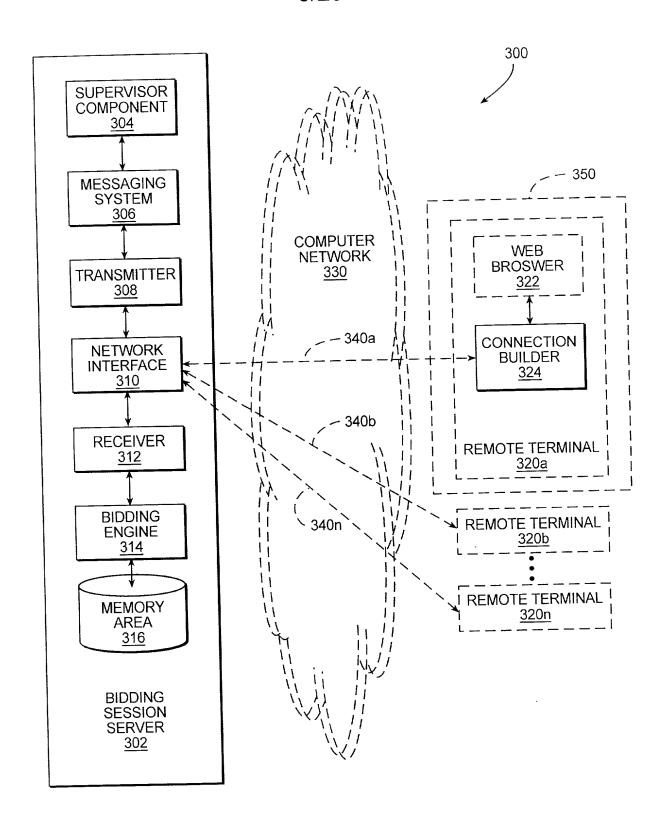


FIG. 3

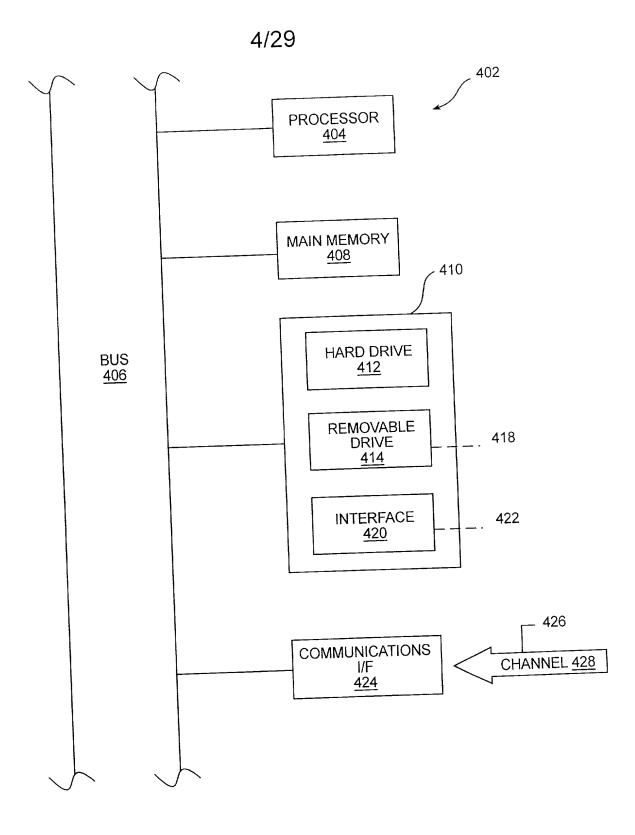
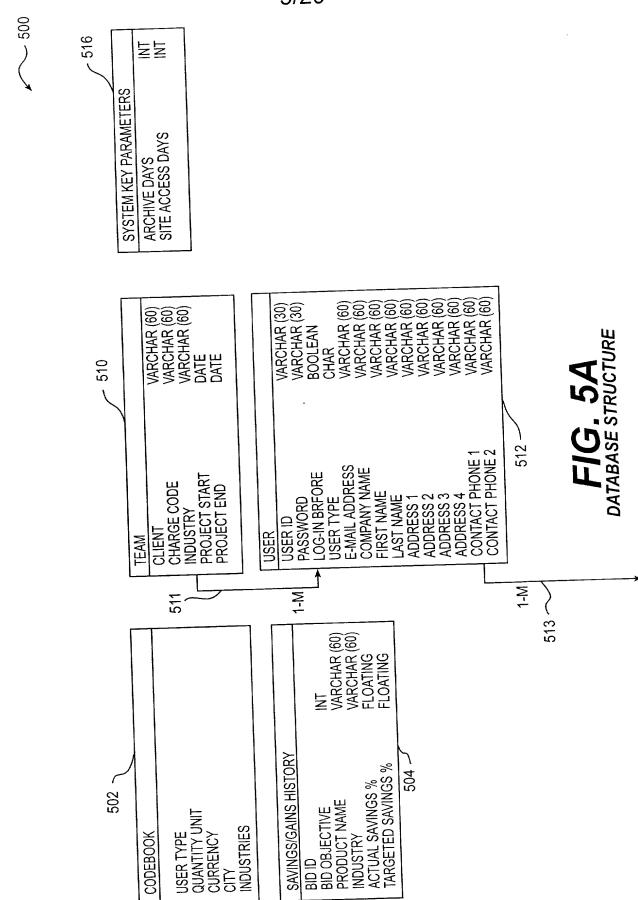


FIG. 4



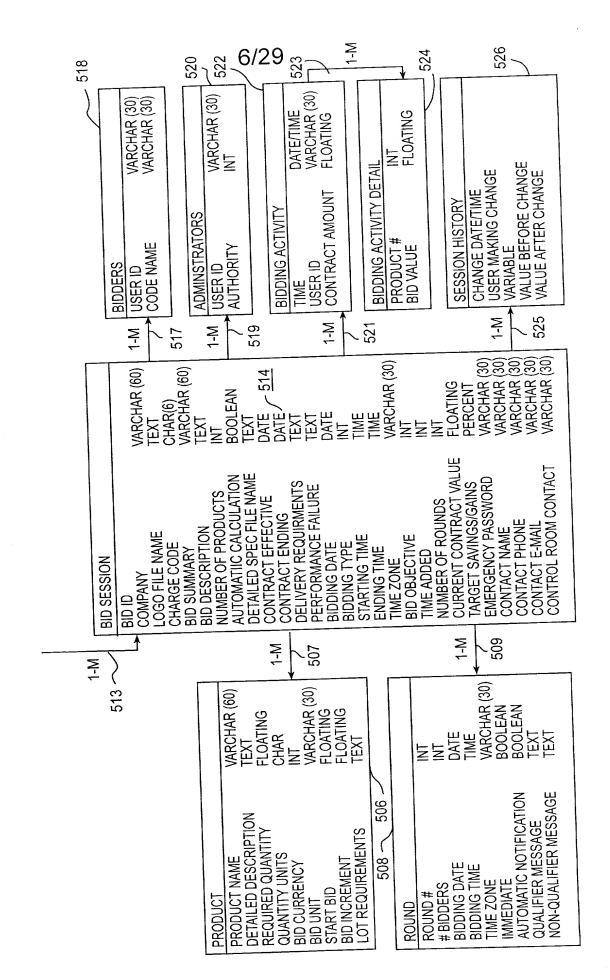


FIG. 5B

			-	7/29		<del></del> 600	
₹ TEAM AU	THORIZATION	V _ 602				-DCM	
■ AUTHORIZE	NEW TEAM /					ePSM.n	let
CLIEN	Т						
CHARGE C	CODE						
CLIENT INDI	USTRY	SELECT AN IN	IDUSTRY	$\nabla$			
PROJECT DU	RATION	YEAR	MONTH	DAY~	YEAR [	MONTH	H DAY
			ED OR DO	);s		TEAM LEADE	-R
NAME (FAMILY	GIVEN NAMI	E)			1	7	
,		<sup>-</sup> /	<u> </u>				=====
	NUMBER	-			<u> </u>		
E-MAIL A	ADDRESS				4		
ASSIGNE	D USER ID						
TEMPORARY	Y PASSWORD						
			AUTHOR	NZE TEAM			
REGISTERED	& ACTIVE TE	AMS — 6	604 				
CLIENT	CHARGE CODE	START DATE	END DATE	ED/DCS	TEAM LEADER	ACTIVE SEESIONS	COMPLETED SESSIONS
MCKINSEY INTERNAL	ABC123	2000/7/1	2001/12/31	DO, CUONG	KIM, ALBERT	14	13
INKOREA CO., LTD.	ABC124	2001/1/1	2001/12/31	KANG, CHUL SOON	Baek, Nam Kook	66	37

# FIG. 6 TEAM AUTHORIZATION

			8/29	9			700
₹ TEAM MEM	BER HOME					WELCOME TO ePSI	M.net/
				702			
<b>■</b> USER IC	AND PASSWO	RD ADMINISTE	ATION				
<b>■</b> BENCH	MARKS FROM O	THER PROJEC	CTS				
SETUP	NEW 1-PRODUC	T BIDDING SE	SSION				
<b>SETUP</b>	NEW MULTI-PRO	DOUCT BIDDIN	G SESSION				
► WHAT BIDDING	SESSIONS WO	JLD YOU LIKE	TO SEE?		· · · · ·		
	PI	RIOR BIDDING	SESSIONS	PAST 0	□ DAYS	704	
	FU	TURE BIDDING	G SESSIONS	WITHIN NEX	(T 7 🗸 [	DAYS	
			LIDDATE DIG	NDI AV			
		•	UPDATE DIS	PLAY		<u>706</u>	
YOU ARE THE	OWNER OF THE	FOLLOWING E	BIDDING SESSION	IS:			
COMPANY	BID SUMMARY	BIDDING DATE	BIDDING TIME	ROUND	MODIFY	ENTER BIDDIN ROOM	G
RESTAURANT CHAIN	LETTUCE	2001/4/30	09:00:00 AM (NEW YORK)	1	MODIFY	ENTER BIDDING R	ООМ
RESTAURANT CHAIN	LETTUCE	2001/4/30	09:30:00 AM (NEW YORK)	1	MODIFY	ENTER BIDDING R	ООМ
RESTAURANT CHAIN	LETTUCE & TOMA	2001/4/30	09:15:00 AM (NEW YORK)	1	MODIFY	ENTER BIDDING R	ООМ
RESTAURANT CHAIN	LETTUCE & TOMA	2001/4/30	09:45:00 AM (NEW YORK)	1	MODIFY	ENTER BIDDING R	ООМ

#### 

# FIG. 7A TEAM MEMBER HOME

■ YOU ARE AUTHORIZED TO MONITOR THE FOLLOWING BIDDING SESSIONS: 710						
COMPANY	BID SUMMARY	BIDDING DATE	BIDDING TIME	ROUND	ENTER BIDDING ROOM	
		NO L	IST			

COMPLETED BIDDING SESSIONS:	712
	_

COMPANY	BID SUMMARY	BIDDING DATE	BIDDING TIME	ENTER BIDDING ROOM
RESTAURANT CHAIN	LETTUCE	2001/4/30	07:12:00 AM (SEOUL)	VIEW BID HISTORY
RESTAURANT CHAIN	LETTUCE & TOMA.	2001/4/30	07:23:00 AM (SEOUL)	VIEW BID HISTORY
RESTAURANT CHAIN	LETTUCE	2001/4/30	07:44:00 AM (SEOUL)	VIEW BID HISTORY

# FIG. 7B TEAM MEMBER HOME

USER ID AND PASSWORD ADMINISTRATION	ePSM.net
CLIENT TEAM: MCKINS  CREATE USER ID AND PASSWORD FOR	
USER ID	
TEMPORARY PASSWORD	
E-MAIL ADDRESS	
CONFIRM E-MAIL ADDRESS	
COMPANY NAME	
CONTACT PERSON	
ADDRESS LINE 1	
ADDRESS LINE 2	
ADDRESS LINE 3	
ADDRESS LINE 4	
CONTACT PHONE 1	
CONTACT PHONE 2	

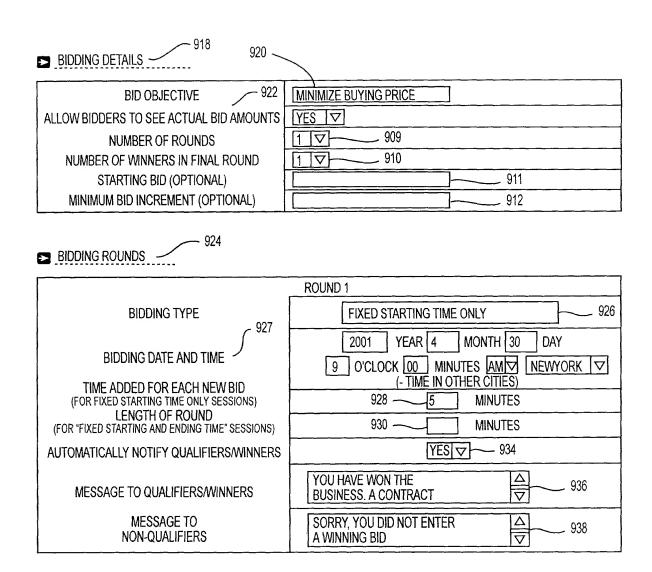
l	JSER TYPE	SELECT TEAM MEMBER TYPE	$\nabla$	
	USER ID			
TEMPORARY PASSWORD				
E-MAIL ADDRESS				
CONFIRM	M E-MAIL ADDRESS			
СО	MPANY NAME			
TEAM	MEMBER NAME			
CONTACT PHONE 1				
CON	ITACT PHONE 2			
		) AND AUTHORIZE FOR AN EXSI	TING BIDDING SESSION	V
: CREATE USEF			TING BIDDING SESSION	N - 806
: CREATE USEF	R ID ONLY ::::CREATE USER ID		TING BIDDING SESSION  MODIFY	
CREATE USEF	R ID ONLY ::::CREATE USER ID  AS AUTHORIZED THE FOLOWIN	NG BIDDERS.		- 806 DELETE
: CREATE USEF YOUR TEAM H. USER ID	R ID ONLY ::::CREATE USER ID  AS AUTHORIZED THE FOLOWIN  BIDDING COMPANY	NG BIDDERS.  CONTACT NUMBER	MODIFY	- 806
CREATE USEF YOUR TEAM H USER ID BIDDER1	R ID ONLY ::::CREATE USER ID  AS AUTHORIZED THE FOLOWIN  BIDDING COMPANY  BIDDER1	OG BIDDERS.  CONTACT NUMBER  a	MODIFY MODIFY	- 806  DELETE  DELETE
CREATE USER YOUR TEAM H. USER ID BIDDER1 BIDDER2	R ID ONLY ::::CREATE USER ID  AS AUTHORIZED THE FOLOWIN  BIDDING COMPANY  BIDDER1  BIDDER2	CONTACT NUMBER  a  a	MODIFY  MODIFY  MODIFY	- 806  DELETE  DELETE
CREATE USER YOUR TEAM H. USER ID BIDDER1 BIDDER2 BIDDER3	BIDDER1 BIDDER3	CONTACT NUMBER  a  a  a	MODIFY  MODIFY  MODIFY  MODIFY	- 806  DELETE  DELETE  DELETE  DELETE

1001111111111	NOTIONIELD IIIL				000
USER ID	NAME	CONTACT NUMBER	TYPE	MODIFY	DELETE
ALBERT	KIM ALBERT	82 (2) 398-2541	TEAM LEADER	MODIFY	DELETE
ASHACKER	KEN ASHACKER	1 (416) 313-3951	TEAM LEADER	MODIFY	DELETE

# FIG. 8B USER ID AND PASSWORD ADMINISTRATION

_	
S BID SETUP	ePSM.net
SETUP NEW 1 -PRODUC	T BIDDING SESSION
TYPE	SELECT A BIDDING SESSION TYPE
COMPANY	RESTAURANT CHAIN :::: ATTACH COMPANY LOGO IMAGE
CHARGE CODE	ABC123
BID SUMMARY	LETTUCE
BID DESCRIPTION	1-YEAR SUPPLY OF LETTUCE △  ▼
▶ PRODUCT DETAILS —	902
INDUSTRY	AGRIBUSINESS
PRODUCT NAME	LETTUCE
DETAILED DESCRIPTION	ICEBURG LETTUCE, GRADE A
REQUIRED QUANTITY	INPUT A NUMERICAL VALUE IN THE FIRST FIELD. THEN SELECT A QUANTITY UNIT FROM THE LIST. IF THE DESIRED UNIT IS NOT LISTED, SELECT "OTHER" FROM LIST AND INPUT NEW UNIT IN THE LAST FIELD.  904
	10000 CASE 🗸
BIDDING UNIT	US \$ PER CASE 906
LOT REQUIRMENTS (OPTIONAL)	908 ▽
ATTACH DETAILED SPECIF	ICATIONS & REQUIREMENTS 914
CONTRACT DETAILS	916
CONTRACT START DATE	2001 YEAR 7 MONTH 1 DAY
CONTRACT END DATE	2002 YEAR 6 MONTH 30 DAY
DELIVERY REQUIRMENT	WITHIN 48 HOURS OF SHIPMENT ORDER
(OPTIONAL)	$\nabla$
PERFORMANCE FAILURE PENALTIES	SEE CONTRACT
(OPTIONAL)	$\nabla$

**FIG. 9A** SINGLE PRODUCT SET-UP - 1 -ROUND



	SAVINGS / GAINS TARGET	
_		-

CURRENT PRICE: 2.50 (PER CASE)

TARGETED SAVINGS/GAINS (OPTIONAL): 25 %

■ ADD MORE AUTHORIZED BIDDERS

940

CODE NAME	USER ID	BIDDING COMPANY	CONTACT NUMBER	DELETE
COMPANY A	BIDDER 1	BIDDER 1	a	DELETE
COMPANY B	BIDDER 2	BIDDER 2	a	DELETE
COMPANY C	BIDDER 3	BIDDER 3	а	DELETE

#### --ADD MORE AUTHORIZED BIDDERS

■ ADD MORE AUTHORIZED TEAM MEMBERS

944

AUTHORIZED FOR	USER ID	USER NAME	USER TYPE	AUTHORIZATION	DELETE
THIS SESSION	ALBERT	KIM ALBERT	TEAM LEADER	MODIFY	DELETE

--ADD MORE AUTHORIZED TEAM MEMBERS

-- EMERGENCY ACTIONS PASSWORD: PASSWORD

946

### CONTACT PERSON FOR PARTICIPANTS

NAME: JOHN DOE

CONTACT NUMBER: 123-456-7890

E-MAIL ADDRESS: JOHN@MAIL.COM

CONTROL ROOM PHONE NUMBER: 123-456-7890

ENTER USER PASSWORD TO SETUP THIS BIDDING SESSION: \*\*\*\*\*\*

→ SETUP 950

## FIG. 9C SINGLE PRODUCT SET-UP - 1 -ROUND (CONTINUED)

⇒ BID SETUP		ePSM.net
SETUP NEW 1 -PRODUC	T BIDDING SESSION	
TYPE COMPANY CHARGE CODE BID SUMMARY BID DESCRIPTION	SELECT A BIDDING SESSION TYPE   RESTAURANT CHAIN :::: ATTACH COMPANY LOGO IMAGE  ABC123  LETTUCE  1-YEAR SUPPLY OF LETTUCE   □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □	GE
■ PRODUCT DETAILS		
INDUSTRY	AGRIBUSINESS	
PRODUCT NAME	LETTUCE	
DETAILED DESCRIPTION	ICEBURG LETTUCE, GRADE A	
REQUIRED QUANTITY	INPUT A NUMERICAL VALUE IN THE FIRST FIELD. THEN SELE THE LIST. IF THE DESIRED UNIT IS NOT LISTED, SELECT "OTH NEW UNIT IN THE LAST FIELD.  TO000  CASE	
BIDDING UNIT	US\$ PER CASE	=
LOT REQUIREMENTS (OPTIONAL)		Δ ∇
- ATTACH DETAILED SPECIF CONTRACT DETAILS	ICATIONS & REQUIREMENTS	
CONTRACT START DATE	2001 YEAR 7 MONTH 1 DAY	
CONTRACT END DATE	2002 YEAR 6 MONTH 30 DAY	
DELIVERY REQUIRMENT		Δ
(OPTIONAL)		▽
PERFORMANCE FAILURE PENALTIES		Δ
(OPTIONAL)		$\nabla$

**FIG. 10A** SINGLE PRODUCT SET-UP - 2 -ROUNDS

	■ BIDDING DETAILS	16/29
	BID OBJECTIVE	MINIMIZE BUYING PRICE
	ALLOW BIDDERS TO SEE ACTUAL BID AMOUNTS	YES
	NUMBER OF ROUNDS	2 🗸
	NUMBER OF WINNERS IN FINAL ROUND	2 🔽
	STARTING BID (OPTIONAL)	
	MINIMUM BID INCREMENT (OPTIONAL)	
	■ BIDDING ROUNDS	
		ROUND 1
	BIDDING TYPE	FIXED STARTING TIME ONLY
		2001 YEAR 4 MONTH 30 DAY
	BIDDING DATE AND TIME	9 O'CLOCK 00 MINUTES AM NEWYORK V (- TIME IN OTHER CITIES)
	TIME ADDED FOR EACH NEW BID (FOR FIXED STARTING TIME ONLY SESSIONS)	5 MINUTES
	LENGTH OF ROUND  (FOR "FIXED STARTING AND ENDING TIME" SESSIONS)	MINUTES
	NUMBER OF BIDDERS	
	PROCEEDING TO THE NEXT ROUND AUTOMATICALLY NOTIFY QUALIFIERS WINNERS	[YES]
	ACTOMATIONEET NOTHER QUALITIES OF WHITE NO	
	MESSAGE TO QUALIFIERS/WINNERS	YOU QUALIFIED TO PROCEED △  ▼
	MESSAGE TO	YOU DID NOT QUALIFY
	NON-QUALIFIERS	
1		
	1004	ROUND 2
	BIDDING TYPE	FIXED STARTING TIME ONLY
		IMMEDIATELY FOLLOWING PRIOR ROUND, OR
	BIDDING DATE AND TIME	YEAR MONTH DAY
		O'CLOCK MINUTES AM TIME ZONE BY CITY (-TIME IN OTHER CITIES)
	TIME ADDED FOR EACH NEW BID (FOR FIXED STARTING TIME ONLY SESSIONS)	5 MINUTES
	LENGTH OF ROUND	MINUTES
	(FOR "FIXED STARTING AND ENDING TIME" SESSIONS) NUMBER OF BIDDERS	THIS IS THE FINAL ROUND.
	PROCEEDING TO THE NEXT ROUND	NUMBER OF WINNERS IS DETERMINED IN "BIDDING DETAILS."  YES
	AUTOMATICALLY NOTIFY QUALIFIERS/MINNERS	I LO V

**FIG. 10B**SINGLE PRODUCT SET-UP - 2 -ROUNDS (CONTINUED)

MESSAGE TO QUALIFIERS/WINNERS

MESSAGE TO

NON-QUALIFIERS

YOU HAVE WON THE

**BUSINESS. A CONTRACT** 

 $\stackrel{\triangle}{\nabla}$ 

 $\triangle$ 

SAVINGS / GAINS TARGET

CURRENT PRICE: 2.50 (PER CASE)

TARGETED SAVINGS/GAINS (OPTIONAL): 25 %

### ■ ADD MORE AUTHORIZED BIDDERS

CODE NAME	USER ID	BIDDING COMPANY	CONTACT NUMBER	DELETE
COMPANY A	BIDDER 1	BIDDER 1	a	DELETE
COMPANY B	BIDDER 2	BIDDER 2	a	DELETE
COMPANY C	BIDDER 3	BIDDER 3	а	DELETE

#### -- ADD MORE AUTHORIZED BIDDERS

### ➤ ADD MORE AUTHORIZED TEAM MEMBERS

AUTHORIZED FOR	USER ID	USER NAME	USER TYPE	AUTHORIZATION	DELETE
THIS SESSION	ALBERT	KIM ALBERT	TEAM LEADER	MODIFY 🗸	DELETE

- --ADD MORE AUTHORIZED TEAM MEMBERS
- -- EMERGENCY ACTIONS PASSWORD: PASSWORD
- CONTACT PERSON FOR PARTICIPANTS

NAME: JOHN DOE

CONTACT NUMBER: 123-456-7890

E-MAIL ADDRESS: JOHN@MAIL.COM

CONTROL ROOM PHONE NUMBER: 123-456-7890

ENTER USER PASSWORD TO SETUP THIS BIDDING SESSION: \*\*\*\*\*\*

→ SETUP

SETUP	ePSM.net
SETUP NEW MULTI-PRO	DUCT BIDDING SESSION
TYPE	SELECT A BIDDING SESSION TYPE
COMPANY	RESTAURANT CHAIN :::: ATTACH COMPANY LOGO IMAGE
CHARGE CODE	ABC123
BID SUMMARY	LETTUCE & TOMATOES
BID DESCRIPTION	1-YEAR SUPPLY OF LETTUCE AND ☐ ☐ TOMATOES ☐
PRODUCT DETAILS	
INDUSTRY	AGRIBUSINESS $\nabla$
BIDDING UNIT	US\$ \Box
	PRODUCT 1
PRODUCT NAME	LETTUCE 1102
DETAILED DESCRIPTION	☐ ICEBURG LETTUCE, GRADE A ☐
REQUIRED QUANTITY	INPUT A NUMERICAL VALUE IN THE FIRST FIELD. THEN SELECT A QUANTITY UNIT FROM THE LIST
REQUIRED QUANTITY	IF THE DESIRED UNIT IS NOT LISTED, SELECT "OTHER" FROM LIST AND INPUT NEW UNIT IN THE LAST FIELD  10000 CASE
<b>BIDDING UNIT</b>	US \$ (PER CASE )
LOT REQUIRMENTS (OPTIONAL)	
	PRODUCT 2
PRODUCT NAME	TOMATOES 1104
DETAILED DESCRIPTION	LARGE, MATURE-GREEN TOMATOES
REQUIRED QUANTITY	INPUT A NUMERICAL VALUE IN THE FIRST FIELD. THEN SELECT A QUANTITY UNIT FROM THE LIST
	IF THE DESIRED UNIT IS NOT LISTED, SELECT 'OTHER' FROM LIST AND INPUT NEW UNIT IN THE LAST FIELD   5000   CASE   \vec{1}
BIDDING UNIT	US\$ (PER CASE )
LOT REQUIRMENTS (OPTIONAL)	
	TICATIONS & REQUIREMENTS
ADD ANOTHER PRODUCT	
.: DO YOU WANT THE SYST	EM TO AUTOMATICALLY CALCULATE THE TOTAL CONTRACT VALUE? YES \$\sqrt{1108}\$

**FIG. 11A**MULTIPLE-PRODUCT SET-UP - 1 -ROUND

•	CONTRACT DETAILS		
	CONTRACT START DATE	2001 YEAR 7	MONTH 1 DAY
	CONTRACT END DATE	2002 YEAR 6	MONTH 30 DAY
	DELIVERY REQUIRMENT (OPTIONAL)	WITHIN 48 HOURS OF	F SHIPMENT ORDER □□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□
***************************************	PERFORMANCE FAILURE PENALTIES (OPTIONAL)	SEE CONTRACT	<u>∆</u>   ▽
1	➤ BIDDING DETAILS		
	BID OBJEC	TIVE	MINIMIZE BUYING PRICE
	ALLOW BIDDERS TO SEE A	CTUAL BID AMOUNTS	YES 🔽
	NUMBER OF F	F	
	NUMBER OF WINNERS		
STARTING BID (OPTIONAL) MINIMUM BID INCREMENT (OPTIONAL)		· L	
Ĺ	■ BIDDING ROUNDS	-	
			ROUND 1
BIDDING TYPE		TYPE	FIXED STARTING TIME ONLY
	BIDDING DATE		2001 YEAR 4 MONTH 30 DAY  9 O'CLOCK 15 MINUTES AM NEW YORK V  (-TIME IN OTHER CITIES)
TIME ADDED FOR EACH NEW BID  (FOR "FIXED STARTING TIME ONLY" SESSIONS)  LENGTH OF ROUND  (FOR "FIXED STARTING AND ENDING TIME" SESSIONS)		ME ONLY" SESSIONS)	5 MINUTES
		NDING TIME" SESSIONS)	MINUTES
AUTOMATICALLY NOTIFY QUALIFIERS/WINNERS			YES ♥
	MESSAGE TO QUALI	FIERSMINNERS	YOU HAVE WON THE BUSINESS. A CONTRACT
	MESSAG NON-OLIAL		SORRY, YOU DID NOT ENTER

# **FIG. 11B**MULTIPLE-PRODUCT SET-UP - 1 -ROUND (CONTINUED)

	SAVINGS A	GAINS	TARGET
$\mathbf{\Sigma}$	SAVINGS I	GAINS	IAKGET

	PRODUCT 1	PRODUCT 2
CURRENT PRICE:	2.50	8.00

(BASED ON DESIRED QUANTITIES SPECIFIED ABOVE AND CURRENT CONTRACT PRICES)

TARGETED SAVINGS/GAINS (OPTIONAL): 25 %

### ADD MORE AUTHORIZED BIDDERS

CODE NAME	USER ID	BIDDING COMPANY	CONTACT NUMBER	DELETE
COMPANY A	BIDDER 1	BIDDER 1	а	DELETE
COMPANY B	BIDDER 2	BIDDER 2	a	DELETE
COMPANY C	BIDDER 3	BIDDER 3	а	DELETE

- -- ADD MORE AUTHORIZED BIDDERS
- ADD MORE AUTHORIZED TEAM MEMBERS

AUTHORIZED FOR	USER ID	USER NAME	USER TYPE	AUTHORIZATION	DELETE
THIS SESSION	ALBERT	KIM ALBERT	TEAM LEADER	MODIFY	DELETE

- --ADD MORE AUTHORIZED TEAM MEMBERS
- EMERGENCY ACTIONS PASSWORD: PASSWORD
- CONTACT PERSON FOR PARTICIPANTS

NAME: JOHN DOE

CONTACT NUMBER: 123-456-7890

E-MAIL ADDRESS: JOHN@MAIL.COM

CONTROL ROOM PHONE NUMBER: 123-456-7890

ENTER USER PASSWORD TO SETUP THIS BIDDING SESSION: \*\*\*\*\*\*

(→ SETUP

# **FIG. 11C**MULTIPLE-PRODUCT SET-UP - 1 -ROUND (CONTINUED)

BID SETUP	ePSM.net
SETUP MULTI-PRODUCT	BIDDING SESSION
TYPE	SELECT A BIDDING SESSION TYPE
COMPANY	RESTAURANT CHAIN :::: ATTACH COMPANY LOGO IMAGE
CHARGE CODE	ABC123
BID SUMMARY	LETTUCE & TOMATOES
BID DESCRIPTION	1-YEAR SUPPLY OF LETTUCE AND ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐
■ PRODUCT DETAILS	
INDUSTRY	AGRIBUSINESS
BIDDING UNIT	US\$ \Box
	PRODUCT 1
DDODUGTNAME	LETTUCE
PRODUCT NAME	
DETAILED DESCRIPTION	ICEBURG LETTUCE, GRADE A
REQUIRED QUANTITY	INPUT A NUMERICAL VALUE IN THE FIRST FIELD. THEN SELECT A QUANTITY UNIT FROM THE LIST IF THE DESIRED UNIT IS NOT LISTED, SELECT "OTHER" FROM LIST AND INPUT NEW UNIT IN THE LAST FIELD
	10000 CASE ♥
BIDDING UNIT	US \$ (PER CASE )
LOT REQUIRMENTS (OPTIONAL)	
	DODUOTO
	PRODUCT 2
PRODUCT NAME	TOMATOES
DETAILED DESCRIPTION	LARGE, MATURE-GREEN TOMATOES
REQUIRED QUANTITY	INPUT A NUMERICAL VALUE IN THE FIRST FIELD THEN SELECT A QUANTITY UNIT FROM THE LIST IF THE DESIRED UNIT IS NOT LISTED, SELECT "OTHER" FROM LIST AND INPUT NEW UNIT IN THE LAST FIELD
	5000 CASE     CASE   V
BIDDING UNIT	US \$ (PER CASE )
LOT REQUIRMENTS (OPTIONAL)	
- ATTACH DETAILED SPECIF	FICATIONS & REQUIREMENTS

- ADD ANOTHER PRODUCT
- :::: DO YOU WANT THE SYSTEM TO AUTOMATICALLY CALCULATE THE TOTAL CONTRACT VALUE? YES

# **FIG. 12A**MULTIPLE-PRODUCT SET-UP - 2 -ROUNDS

CONTRACT DETAILS			
CONTRACT START DATE	2001 YEAR 7 MONTH 1 DAY		
CONTRACT END DATE	2002 YEAR 6 MONTH 30 DAY		
DELIVERY REQUIRMENT (OPTIONAL)	WITHIN 48 HOURS OF SHIPMENT ORDER		
PERFORMANCE FAILURE PENALTIES (OPTIONAL)	SEE CONTRACT		
■ BIDDING DETAILS	<del></del>		
BID OBJEC	TIVE MINIMIZE BUYING PRICE		
ALLOW BIDDERS TO SEE AG	CTUAL BID AMOUNTS YES 🔽		
NUMBER OF R	ROUNDS 2 🕏		
NUMBER OF WINNERS	IN FINAL ROUND 1 □ □		
STARTING BID (C	PTIONAL)		
MINIMUM BID INCREMI	ENT (OPTIONAL)		
	DDODUGT 9		
	PRODUCT 2		
PRODUCT NAME	TOMATOES		
DETAILED DESCRIPTION	LARGE, MATURE-GREEN TOMATOES 会 1202		
REQUIRED QUANTITY	INPUT A NUMERICAL VALUE IN THE FIRST FEILD. THEN SELECT A QUANTITY UNIT FROM THE LIST.		
	IF THE DESIRED UNIT IS NOT LISTED, SELECT 'OTHER' FROM LIST AND IMPUT NEW UNIT IN THE LAST FIELD.    The desired unit is not listed, select 'other' from List and imput new unit in the last field.		
BIDDING UNIT	US \$ (PER CASE )		
LOT REQUIRMENTS	(I LN UNUL )		
(OPTIONAL)			
ATTACH DETAILED SPECIF	ICATIONS & REQUIREMENTS		
ADD ANOTHER PRODUCT			
:::: DO YOU WANT THE SYST	EM TO AUTOMATICALLY CALCULATE THE TOTAL CONTRACT VALUE? YES ▽		
CONTRACT DETAILS			
CONTACT START DATE	2001 YEAR 7 MONTH 1 DAY		
CONTRACT END DATE	2002 YEAR 6 MONTH 30 DAY		
DELIVERY REQUIRMENT	TATELLIN TO FIGURE OF STREET SPEED		
(OPTIONAL)	WITHIN 48 HOURS OF SHIPMENT ORDER  □ □		

**FIG. 12B**MULTIPLE-PRODUCT SET-UP - 2 -ROUNDS (CONTINUED)

### BIDDING DETAILS

BID OBJECTIVE	MINIMIZE BUYING PRICE
ALLOW BIDDERS TO SEE ACTUAL BID AMOUNTS	YES 🔽
NUMBER OF ROUNDS	2 🗸
NUMBER OF WINNERS IN FINAL ROUND	
STARTING BID (OPTIONAL)	
MINIMUM BID INCREMENT (OPTIONAL)	

### SAVINGS / GAINS TARGET

	PRODUCT 1	PRODUCT 2
CURRENT PRICE:	2.50	8.00

(BASED ON DESIRED QUANTITIES SPECIFIED ABOVE AND CURRENT CONTRACT PRICES)

TARGETED SAVINGS/GAINS (OPTIONAL): 25 %

### ■ ADD MORE AUTHORIZED BIDDERS

CODE NAME	USER ID	BIDDING COMPANY	CONTACT NUMBER	DELETE
COMPANY A	BIDDER 1	BIDDER 1	a	DELETE
COMPANY B	BIDDER 2	BIDDER 2	a	DELETE
COMPANY C	BIDDER 3	BIDDER 3	a	DELETE

-- ADD MORE AUTHORIZED BIDDERS

### ADD MORE AUTHORIZED TEAM MEMBERS

AUTHORIZED FOR	USER ID	USER NAME	USER TYPE	AUTHORIZATION	DELETE
THIS SESSION	ALBERT	KIM ALBERT	TEAM LEADER	MODIFY 🗸	DELETE

- -- ADD MORE AUTHORIZED TEAM MEMBERS
- -- EMERGENCY ACTIONS PASSWORD: PASSWORD
- CONTACT PERSON FOR PARTICIPANTS

NAME: JOHN DOE

CONTACT NUMBER: 123-456-7890

E-MAIL ADDRESS: JOHN@MAIL.COM

CONTROL ROOM PHONE NUMBER: 123-456-7890

ENTER USER PASSWORD TO SETUP THIS BIDDING SESSION: \*\*\*\*\*\*

FIG. 12C

MULTIPLE-PRODUCT SET-UP - 2 -ROUNDS (CONTINUED)

----- WELCOME TO EPSM.NET / YOU HAVE BEEN PRE-QUALIFIED TO PARTICIPATE IN THE FOLLOWING BIDDING SESSIONS

■ UPCOMING BID	DING SESSIONS	5	_1302	13	06 /
COMPANY	BID SUMMARY	BIDDING DATE	BIDDING TIME	ROUND	ENTER BIDDING ROOM
RESTAURANT CHAIN	LETTUCE	2001/4/30	09:00:00 AM(NEW YORK) (-> TIME IN OTHER CITIES)	1	ENTER BIDDING ROOM
RESTAURANT CHAIN	LETTUCE	2001/4/30	09:30:00 AM(NEW YORK) (-> TIME IN OTHER CITIES)	1	ENTER BIDDING ROOM
RESTAURANT CHAIN	LETTUCE & TOMA	2001/4/30	09:15:00 AM(NEW YORK) (-> TIME IN OTHER CITIES)	1	ENTER BIDDING ROOM
RESTAURANT CHAIN	LETTUCE & TOMA	2001/4/30	09:45:00 AM(NEW YORK) (-> TIME IN OTHER CITIES)	1	ENTER BIDDING ROOM

COMPLETED BIDDING SESSIONS:

COMPANY	BID SUMMARY	BIDDING DATE	BIDDING TIME	ENTER BIDDING ROOM
a	а	2001/3/23	05:10:00 PM(SEOUL) (-> TIME IN OTHER CITIES)	VIEW BID HISTORY
а	а	2001/3/23	05:23:00 PM(SEOUL) (-> TIME IN OTHER CITIES)	VIEW BID HISTORY
А	А	2001/3/27	12:40:00 AM(SEOUL) (-> TIME IN OTHER CITIES)	VIEW BID HISTORY
А	А	2001/4/4	06:25:00 PM(SEOUL) (-> TIME IN OTHER CITIES)	VIEW BID HISTORY

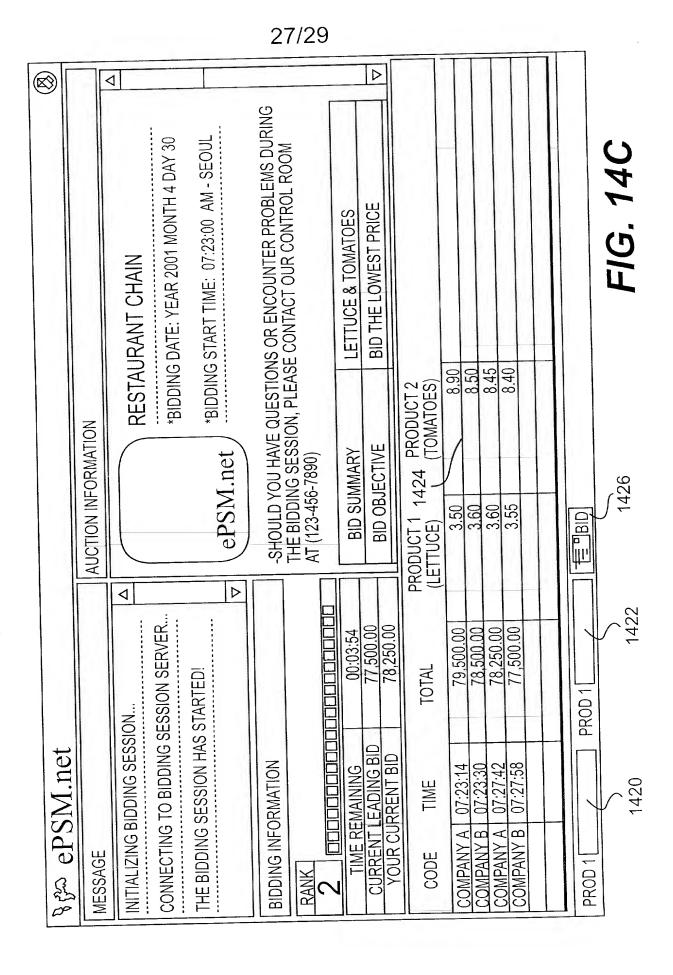
# FIG. 13 BIDDER HOME

३६ ePSM.net	71401			
MESSAGE		AUCTION INFORMATION		
INITIALIZING BIDDING SESSION -	∇ NO	REST	RESTAURANT CHAIN	4
CONNECTING TO BIDDING SESSION SERV	SESSION SERVER	NICOIN*	*BIDDING DATE: YEAR 2001 MONTH 4 DAY 30	
THE BIDDING SESSION HAS STARTED!	STARTED!	20 Ga	*PIDDING START TIME: 07:12:00 AM - SFOLII	
	Δ	ePSM.net		
BIDDING INFORMATION		-SHOULD YOU HAVE QUESTIN	-SHOULD YOU HAVE QUESTIONS OR ENCOUNTER PROBLEMS DURING	
RANK - 1406	1404	AT (123-456-7890)		
		] BID SUMMARY	LETTUCE	
TIME REMAINING /	00:03:45	BID OBJECTIVE	BID THE LOWEST PRICE	
CURRENT LEADING BID YOUR CURRENT BID	33,500,00	BID DESCRIPTION	1-YEAR SUPPLY OF LETTUCE	D
CODE TIME	TOTAL	PRODUCT 1 (LETTUCE)		
OMDANY A 107.40.05	35 000 00 1	3.50		
	34,500.00	3.45		
+	34,000.00	3.40		
COMPANY B 07:13:29 COMPANY A 07:14:01	33,800.00	3.35		
	- 1402		1408	
PROD 1	E_1810 1404			
		1		

FIG. 14A

१९० ePSM.net				
MESSAGE		AUCTION INFORMATION	No	
THE BIDDING SESSION HAS NOT YET BEGI	S NOT YET BEGUN!		RESTAURANT CHAIN	4
CONNECTING TO BIDDING SESSION SERVER	SESSION SERVER		*BIDDING DATE: YEAR 2001 MONTH 4 DAY 30	
THE BIDDING SESSION HAS STARTED!	S STARTED!	ePSM.net	*BIDDING START TIME: 07:44:00 AM - SEOUL	
BIDDING INFORMATION		-SHOULD YOU HAVE	-SHOULD YOU HAVE QUESTIONS OR ENCOUNTER PROBLEMS DURING	
RANK		AT (123-456-7890)		
2   000000000		BID SUMMARY	LETTUCE	
TIME REMAINING	00:04:48	BID OBJECTIVE	BID THE LOWEST PRICE	
CURRENT LEADING BID YOU'S CURRENT BID	20,000.00	BID DESCRIPTION	1-YEAR SUPPLY OF LETTUCE	D
CODE TIME		PRODUCT 1 (LETTUCE)		
COMPANY A 07-44-26	*******	******		
-	*******	*****		
┼	*******	******		
4	******	*******		
┼	*******	******		
-	******	*****		
PROD 1	1810 1810			
The state of the s				

FIG. 14B



The first of well and first first of the first of the first of the first first

FIG. 15A

1506

8 ಭಿ ePSM.net						
		AUCTION	AUCTION INFORMATION			
THE BIDDING SESSION HAS NOT YET BEGUN!	IOT YET BEGUN!		REST	RESTAURANT CHAIN	Δ	
CONNECTING TO BIDDING SESSION SERVER.	SSION SERVER		#BDDI8*	*BIDDING DATE: YEAR 2001 MONTH 4 DAY 30	AY 30	
THE BIDDING SESSION HAS STARTED!	TARTED!	DQ'		*BIDDING START TIME: 07:23:00 AM - SEOUL	EOUL	
	Δ					
BIDDING INFORMATION		] -SHOULI	YOU HAVE QUESTI	-SHOULD YOU HAVE QUESTIONS OR ENCOUNTER PROBLEMS DURING	IS DURING	
		THE BID AT (123-	THE BIDDING SESSION, PLE/ AT (123-456-7890)	FHE BIDDING SESSION, PLEASE CONTACT OUR CONTROL ROUM AT (123-456-7890)	MOO	9/2
<u>1000000000000000000000000000000000000</u>						
TIME REMAINING	00:04:51	BIDS	BID SUMMARY	LETTUCE & TOMATOES		
YOUR CURRENT BID	00.000,77	O OIB	BID OBJECTIVE	BID THE LOWEST PRICE		
CODE COMPANY	TIME	TOTAL	PRODUCT 1 (LETTUCE)	PRODUCT 1 (TOMATOES)		
COMPANY A BIDDER1	07.23.14 79	79,500.00	3.50	8.90		T
╂		78,500.00	3.60	8.50		T
<del> </del> —		78,250.00	3.60	8.45		1
ļ	07:27:58 77	77,500.00	3.55	8.40		
MESSAGE		TIME EXTEND		PASSWORD BIDDER LIST		
			MINUTES			
EVTENIN RIDDING SESSION	INVALIDATE	AST BID   RE	RESTART BIDDING SESSION	SION TERMINATE BIDDING SESSION	ESSION	
にいり ひじりしょう うてううごう	コハイココンハニ	-				7

FIG. 15B